

CONSTRUCTION & ENGINEERING SOLICIT

Construction Contracts and Commercial **Awareness – Avoiding the Pitfalls** Microsoft Teams Live Sessions

10 February 2021 (9.00am-12.00noon) *1 place remaining* 24 February 2021 (1.30pm-4.30pm) *3 places remaining* 25 February 2021 (1.30pm-4.30pm) *3 places remaining* 11 March 2021 (9.00am - 12.00noon) 22 April 2021 (9.00am – 12.00noon)

Keeping your team up to date with developments and providing a structured learning programme is important.

The workshop will cover:

Letters of Intent

- Reviewing a sample letter of intent is it binding?
- What are the risks of proceeding under a badly drafted letter of intent?
- Financial caps
- How should a letter of intent be drafted traps to avoid.
- Drafting tips and sample documents to take away.
- Case studies.

Entering into the Contract – Battle of the Forms

- What key issues should different parties focus on when negotiating the terms of a contract?
- What are the implications of failing to conclude the contract properly?
- Sample clause wording and tips on how to negotiate alternative wording to protect your position.
- Understanding problem clauses and how to deal with them.
 - Conditions precedent
 - Best endeavours obligations
 - Indemnities
- Tips to avoid battle of the forms problemshow can you ensure your terms and conditions apply.
- Whose terms and conditions apply case studies.

Managing Change

- What notices to serve, when and how common mistakes to avoid
- Common contract amendments reviewed
- Capturing entitlement common pitfalls to avoid
- Variations
- **Extensions of Time**
- Loss and Expense
- **Compensation Events**
- **Record Keeping**

Payment

- How do the Construction Act payment provisions work in practice?
- Drafting and serving applications for payment, payment notices and pay less notices – case studies on drafting.
- Common problems to avoid.
- Understanding bespoke payment clauses – what to look out for.
- **Notices**
 - How and where to serve them
 - Pitfalls to avoid
 - Requirements under JCT and NEC

Adjudication

Key Issues

How long will it last?

The seminar lasts 3 hours and will allow questions to be raised at the end of the seminar.

How to Book

There is a non-refundable charge of £125.00 plus VAT (£150) per delegate. Please complete the booking form below and return it to Claire Crawshaw, Hawkswell Kilvington Limited, 17 Navigation Court, Calder Park, Wakefield, WF2 7BJ (crawshaw@hklegal.co.uk).

Payment can be made by:

- Sending a cheque for the appropriate amount made payable to "Hawkswell Kilvington Limited".
- BACS upon your receipt of our VAT invoice.
- Credit card please email your booking form to ccrawshaw@hklegal.co.uk and we will call you back to take payment.

If you cannot make the dates above, we have the following alternative options:

- Pre-recorded modules to allow you and your team watch them when convenient and with the option of a live Q&A at a later time.
- In-house at your office or other location of your choice on a date convenient to your team

Should you have any queries about the seminars, please contact Claire Crawshaw (ccrawshaw@hklegal.co.uk).

About Us

Hawkswell Kilvington Limited is a specialist law firm dedicated to addressing and resolving construction and engineering industry issues. According to Chambers & Partners, Hawkswell Kilvington is a "respected construction and engineering boutique with a fine industry reputation, representing an impressive client base of contractors, developers and utility providers in large-scale projects across the country".

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Hawkswell Kilvington Limited reserves the right to change the order of the topics or content of the seminars.



Construction Contracts and Commercial Awareness – Avoiding the Pitfalls

| Name Position Organisation Address | |
|---|--------|
| Post code Telephone Email | |
| low many delegates | |
| Ne want to hold the seminar (please se | lect): |
| By pre-recorded modules | |
| Please provide a quote | |
| Live over Teams | |
| 10 February 2021 (am) | |
| 24 February 2021 (pm | - |
| 25 February 2021 (pm) | |
| 11 March 2021 (am) 22 April 2021 (am) | |
| 22 April 2021 (am) | ш |
| External Venue | |
| Please provide a quote | |