

In these unprecedented times Hawkswell Kilvington are bringing training to you with some flexible and cost-effective options tailored to suit your needs.

These courses are now available in three options

- In pre-recorded modules to allow you and your team to watch them when convenient and with the option of a live Q&A at a later date.
- Live over MS Teams (or an alternative platform) at a time arranged with all of your team. This will allow questions to be raised during the seminar
- In person at your office or another COVID secure location on a date convenient to you and your team.

Construction Contracts and Commercial Awareness – Avoiding the Pitfalls

Keeping your team up to date with developments and providing a structured learning programme is important.

The workshop will cover:

Letters of Intent

- Reviewing a sample letter of intent – is it binding?
- What are the risks of proceeding under a badly drafted letter of intent?
- Financial caps
- How should a letter of intent be drafted – traps to avoid.
- Drafting tips and sample documents to take away.
- Case studies.

Entering into the Contract – Battle of the Forms

- What key issues should different parties focus on when negotiating the terms of a contract?
- What are the implications of failing to conclude the contract properly?
- Sample clause wording and tips on how to negotiate alternative wording to protect your position.
- Understanding problem clauses and how to deal with them.
 - Conditions precedent
 - Best endeavours obligations
 - Indemnities
- Tips to avoid battle of the forms problems-how can you ensure your terms and conditions apply.
- Whose terms and conditions apply – case studies.

Managing Change

- What notices to serve, when and how – common mistakes to avoid
- Common contract amendments reviewed
- Capturing entitlement – common pitfalls to avoid
- Variations
- Extensions of Time
- Loss and Expense
- Compensation Events
- Record Keeping

Payment

- How do the Construction Act payment provisions work in practice?
- Drafting and serving applications for payment, payment notices and pay less notices – case studies on drafting.
- Common problems to avoid.
- Understanding bespoke payment clauses – what to look out for.
- Notices
 - How and where to serve them
 - Pitfalls to avoid
 - Requirements under JCT and NEC

Adjudication

- Key Issues

How long will it last?

The workshop lasts half a day.

Delivery

The workshop is now available in three options

- In pre-recorded modules to allow you and your team watch them when convenient and with the option of a live Q&A at a later time
- Live over *Teams* at a time arranged with all your team. This will allow questions to be raised during the seminar
- Inhouse at your office or other location of your choice on a date convenient to your team

About Us

Hawkswell Kilvington Limited is a specialist law firm dedicated to addressing and resolving construction and engineering industry issues. According to Chambers & Partners, Hawkswell Kilvington is a “respected construction and engineering boutique with a fine industry reputation, representing an impressive client base of contractors, developers and utility providers in large-scale projects across the country”.

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Hawkswell Kilvington Limited reserves the right to change the order of the topics or content of the seminars.

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Hawkswell | Kilvington
CONSTRUCTION & ENGINEERING SOLICITORS

**Construction Contracts and
Commercial Awareness – Avoiding the Pitfalls**

Name

Position

Organisation

Address

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Post code

Telephone

Email

How many delegates

We want to hold the workshop (please select):

- By pre-recorded modules
- Live over Teams

- Our office
- External Venue

Please provide me with a quote